

CLIENT SAVINGS



Delivered Results

Opportunity/Challenge

Hokanson Companies was engaged to manage four corporate facilities totaling approximately 400,000 square feet. The facilities were being maintained by the organization's internal real estate department. Our objectives were to reduce operating expenses, provide a way for the occupants to transmit service requests, provide monthly accounting services and facilitate utilization of maintenance vs. outsourcing and the development of preventative maintenance programs.

Solution

The company had a number of existing contracts in place for contracted services that needed to be competitively bid, renegotiated or terminated. The majority of maintenance work performed was completed by outside contractors. We needed to hire an internal team of maintenance personnel to perform work at the facilities.

Results

Hokanson Companies saved the client over \$470K during the first year of the contract. Hokanson implemented its OnCite™ work order system to process all of the client's service requests and the response time to resolve issues was reduced significantly by Hokanson maintenance personnel.

The client receives accurate and timely financial and operating reports on their facilities. Hokanson pays all vendor invoices saving the client one full time employee and manages all vendors to ensure they have proper insurance to perform work at the facilities.

