

# IMPROVED RESULTS



20-25% Savings  
Energy Costs

## Opportunity/Challenge

Hokanson Companies was engaged to perform facility management services for approximately 40 locations for a corporate client. The facilities were located throughout Indiana.

## Solution

The client self-managed these facilities and did not have any formal work order system to process service request and most work was being performed by outside contractors. The financial and operating data was fragmented and there were no operating or capital budgets established for the facilities. There was deferred maintenance at many of the facilities.

## Results

Hokanson Companies immediately identified savings opportunities. A call center facility was converted from electric to gas HVAC units saving approximately \$25K per year. In addition, Hokanson installed digital HVAC setback thermostats in 26 locations that will generate a 20-25% savings in energy costs.

Hokanson is also proactively managing the conversion of T-12 fluorescent lights to T-8 fluorescent light that we project will yield an annual savings of \$125K in utilities and maintenance costs, and have a 9-month payback period.



\$125K Annual Savings  
Maintenance & Utilities Costs



Hokanson implemented its OnCite™ work order system to process all of the client's service requests and the response time to resolve issues was reduced significantly by Hokanson maintenance personnel. The client receives accurate and timely financial and operating reports on their facility. Hokanson pays all vendor invoices saving the client one full time employee and manages all vendors to ensure they have proper insurance to perform work on the facilities.